

USAID/LAC Rural Economy Workshop Promoting Rural Prosperity

February 4-6, 2002 Washington, D.C.

Financing Rural Development in LAC



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Washington DC, February 5, 2002

A significant and continuous investment in productive rural activities is:

- Ethically correct >50% of rural households are poor
- Politically correct RD reduces national and regional conflicts
- Environmentally correct RD reduces NR degradation
- Economically correct investments in RD have high returns and multiplier effects

The rural economy is multisectoral and includes many dimensions:

Agriculture, livestock, forestry, agroindustry, natural resources management,
infrastructure, mining, finance,
transportation, energy, education, health
and tourism, among others

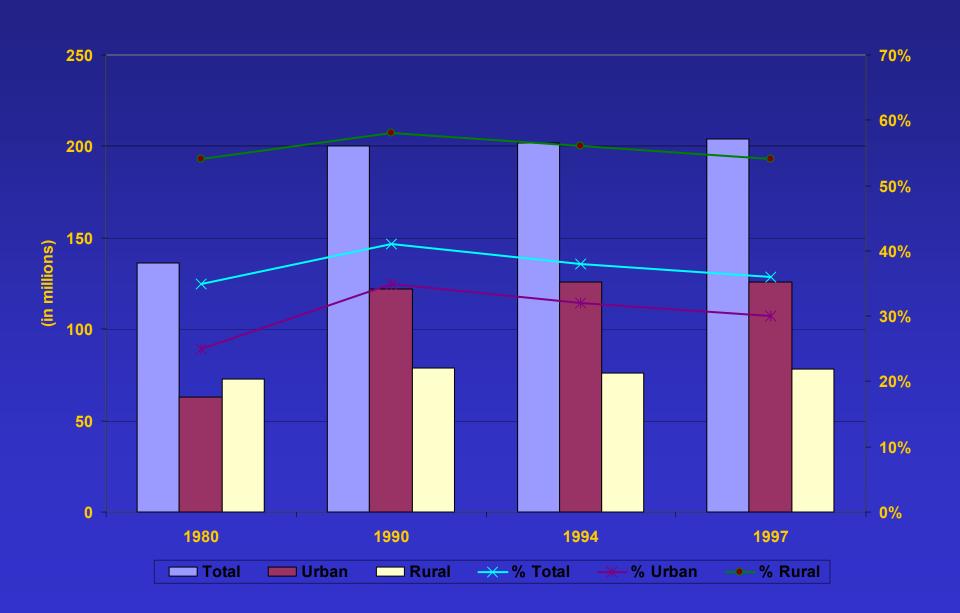
The context: agricultural competitivity & rural poverty

The potential of the agriculture sector is based on the reduction of trade barriers and is the basis for the region's integration in the global economy

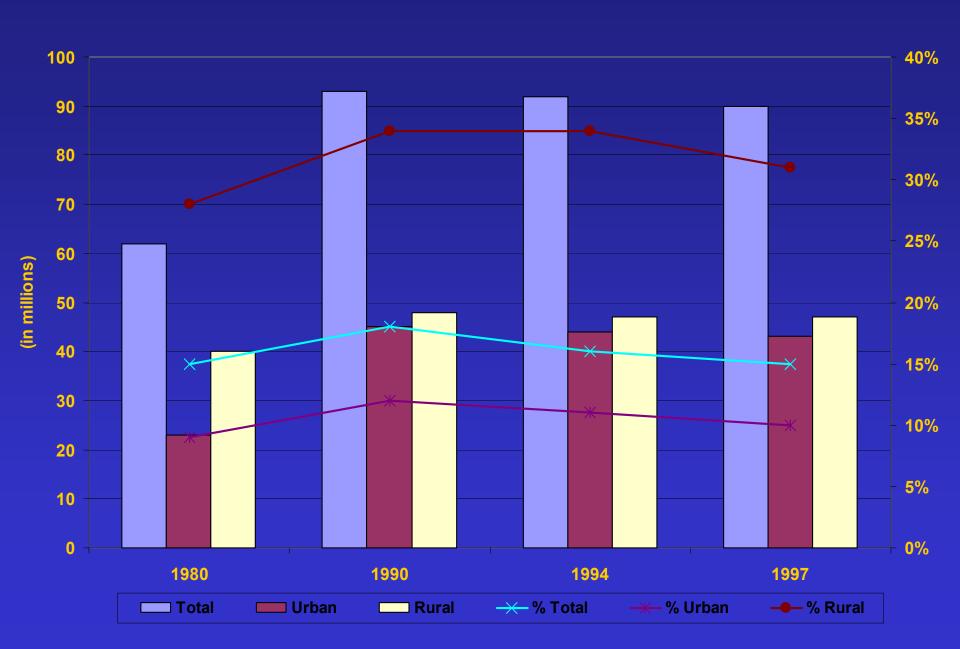
(FTAA: great potential for RD in the Americas. Will it happen without modernizing agriculture?)

Nevertheless...The problem of rural poverty continues to be a great economic, social and political challenge

Poverty in Latin America: 1980-1997



Extreme Poverty in Latin America: 1980-1997



Causes of Rural Poverty: (de Janvry)

1. Lack of control of productive assets

2. Unfavorable context where assets are used

3. Households characteristics

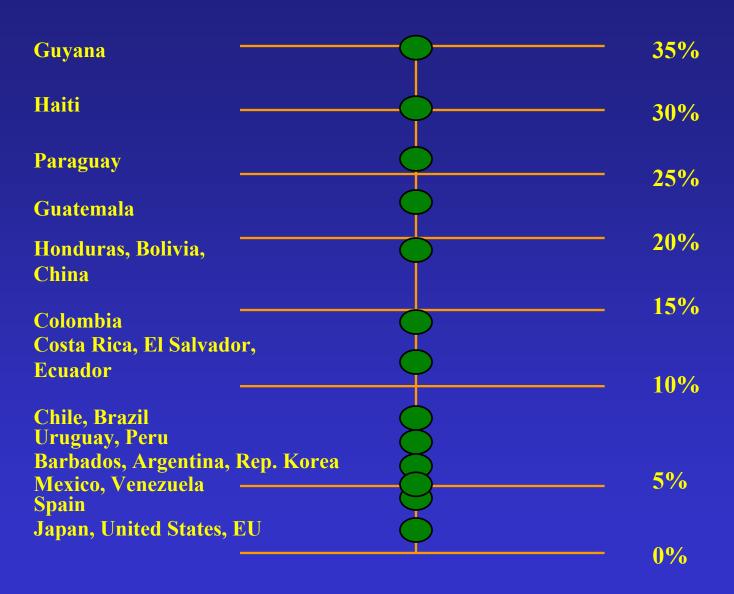
5 Pathways to Reduce Rural Poverty:

- The historic option: migration
- The conventional option: direct assistance
- The real options: <u>agriculture</u> (agro-industry, food processing) and <u>non-agricultural</u> (manufacturing, tourism, construction, transportation, mining, commerce, services) economic activities
- The combination of options: pluriactivity

The development of agriculture, livestock, forestry and fisheries is vital for the majority of countries in the region, given that there is no other sector with equal potential to:

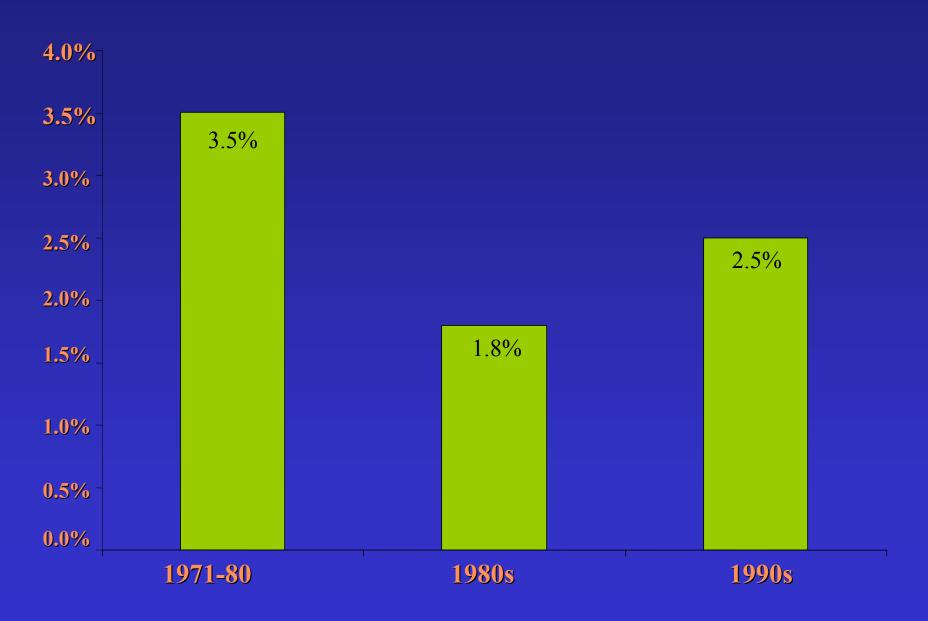
- ...generate sustainable economic growth based upon comparative and competitive advantages
- ...promote the sustainable use of natural resources, and
- ...a more balanced regional (non-urban) development

Agriculture as % of GDP



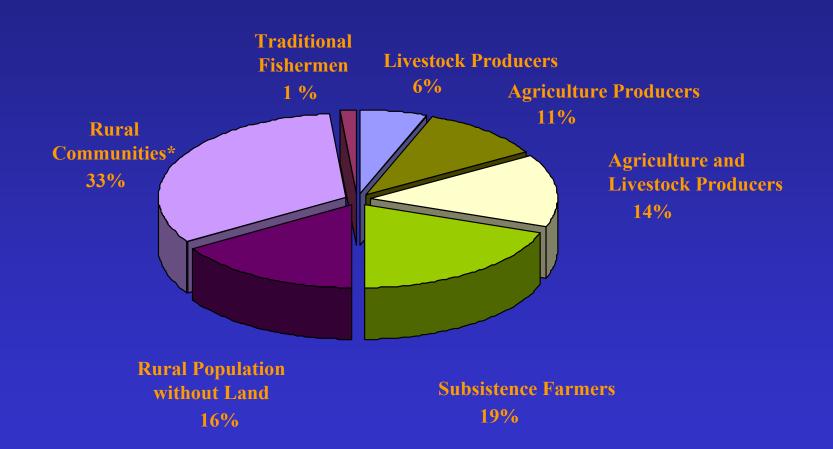
Latin America & the Caribbean Average: 8%

Regional Growth of Agricultural Production



Perhaps half of the rural poor do not have agricultural options

80 M rural poor

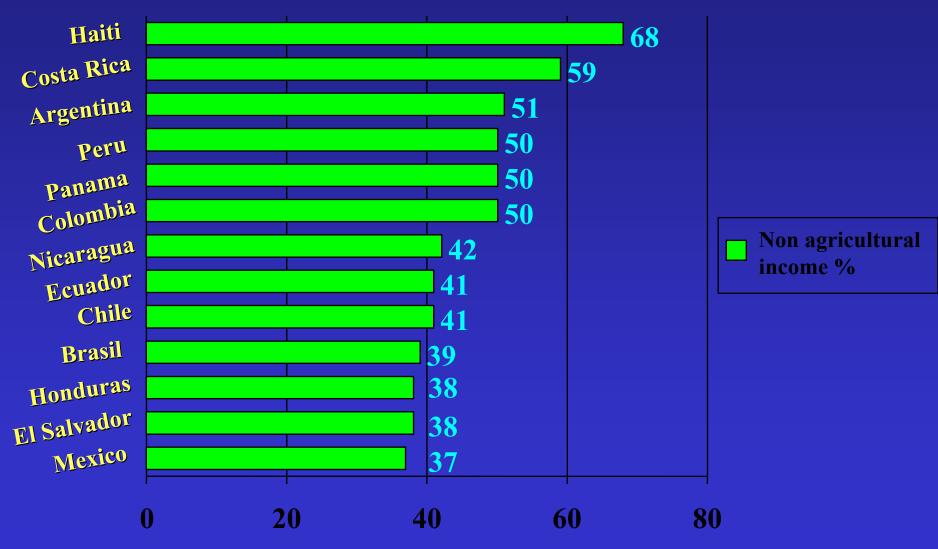


Source: FIDA, 2000

^{*} Indigenous communities and the ejidos of Mexico, rural communities in the Andean region and in the northern part of Chile and indigenous communities of the humid tropics

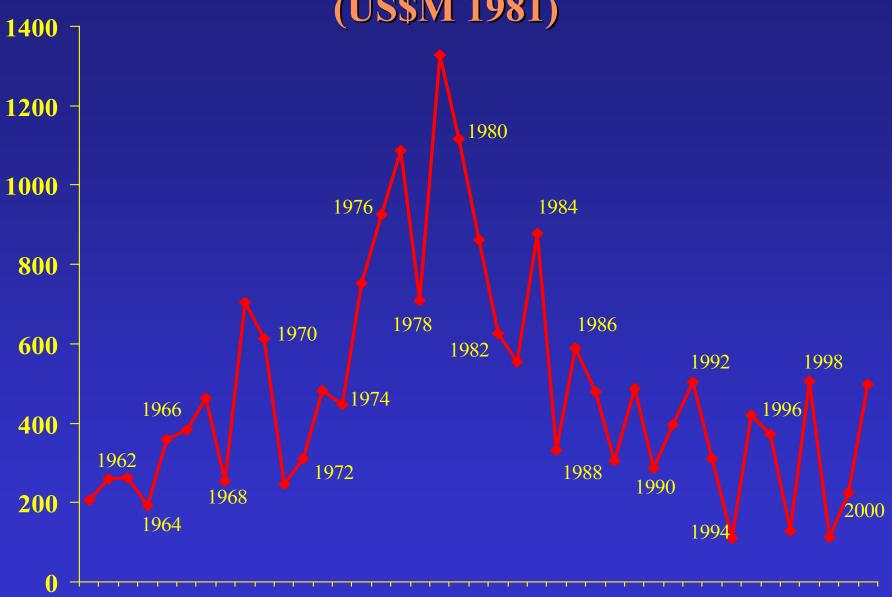
Growing Importance of Non-Agricultural Activities

Approximately a third of employed workers and half of the rural income is not derived from agriculture (1990s)



Source: Rimisp, 2000

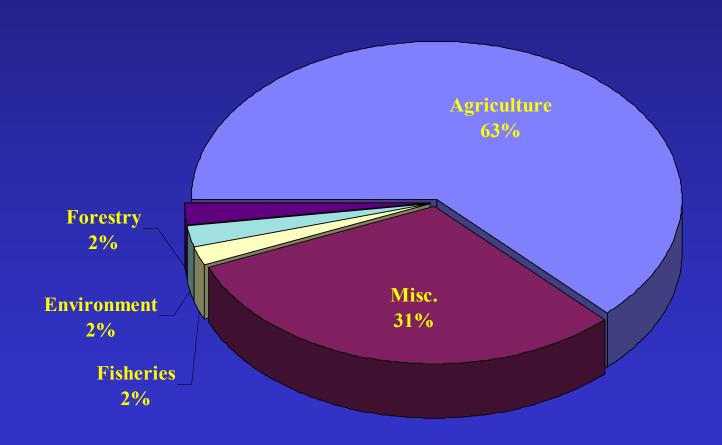
IDB Investments in Rural Development: 1961-2001 (US\$M 1981)



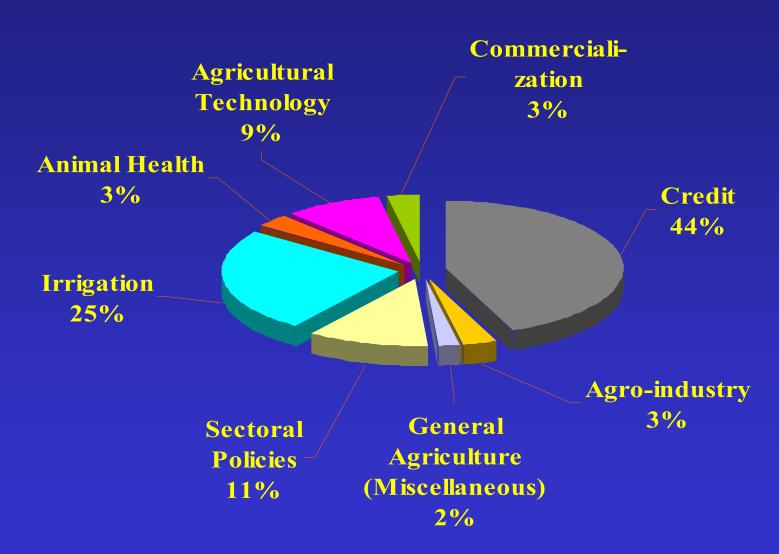
Why has the project pipeline declined?

- ...the macro and sector context were not appropriate
- ...the disappearance of traditional loan instruments
- ...the weakness of the agricultural public sector
- ...lack of new instruments to channel investments

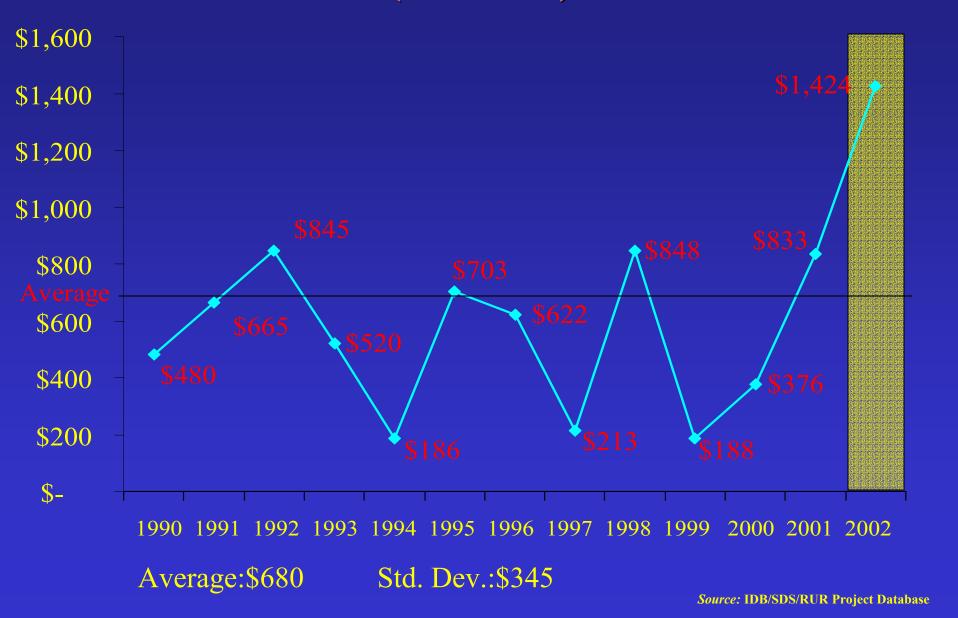
IDB Investments in Rural Development: 1961-2000 (% by sector)



IDB Investments in Agriculture: 1961-2000 (% by activity)



IDB Investments in Rural Development: 1990-2002 (US\$M 1995)



Current IDB Financing in Rural Projects

Region	In Execution	In Preparation*
1	1,223	389
2	2,071	1,201
3	1,288	440
Total:	4,582	2,030

^{* 2002-03}

Lessons Learned from Rural Development Projects

- Consider the economic and political context and its influence in RD
- Prepare RD strategies at a national & provincial level
- Identify "target groups" (heterogeneity) and look at options to reduce poverty
- Regional economic development

Eight Priority Areas of Investment

- 1. Consolidation of sector reform programs (reconversion, new market instruments, assistance to the agribusiness sector)
- 2. Modernization of the public sector (analytical capacity; technology; plant, animal health & food safety)

- 3. Promotion of economic non-agricultural rural activities (tourism, industry, micro and small and medium-sized businesses)
- 4. Improve access to land (land titling, land registry, leasing, land sales)
- 5. Development of rural financial services (assistance for reconversion, diversification, non-agricultural activities)

6. Sustainable management of natural resources (conservation of ecosystems, land degradation, legal and institutional reforms)

7. Improve rural infrastructure

8. Training, education and health services

Conclusions

- We have made progress in RD thinking and on reaching consensus over key priority areas, but most of this progress has been in Washington...
- Let's achieve a real impact in poverty reduction and on the modernization of agriculture in the Americas!

- This is the best time to reach consensus about RD policies and instruments, and put them into practice!
- Great opportunity to make real progress in rural development by working within FTAA
- We welcome the renewed involvement of USAID in promoting rural prosperity in the Americas!!!